

## **Job Description**

Hyundai Merchant Marine is global shipping and integrated logistics company. We are an established leader in the international shipping industry. Our American Headquarters are located in Las Colinas. Find out more about us at [www.hmm21.com](http://www.hmm21.com).

### **Space Control/Yield Management**

HMM is currently seeking an individual with exceptional quantitative and analytic skills to oversee yield management of international cargo and containers in assigned areas. Space Control works directly with our Sales, Logistics, Equipment and Operations teams ensuring that campaigns meet and exceed performance goals. Administers and maintains cost effective applications and internal policies to ensure our exports are transported efficiently. Monitor all assigned locations, ships and cargo to determine and maximize cost effective transportation solutions. Maintain compliance for performance indicators including cargo volume moved and cost per move. This person should not only demonstrate analytic skills, but also have strong general problem-solving skills to deal with new challenges as they arise, excellent communication skills to impart critical information to a broad audience and enjoy working in teams. Microsoft Office skills a must.

### **Marketing Analyst**

HMM is currently seeking an individual with exceptional quantitative and analytic skills to collect and analyze data to evaluate existing and potential markets and various aspects of our industry. Responsibilities include extracting information from our databases and other sources to identify and monitor competitors, research market conditions and forecasts related to our industry that may affect sales. As part of the Marketing Department, the Analyst will assist in creating and maintaining presentations, organizing events and ad hoc projects. The Marketing Analyst works directly with many teams in our organization including Sales, Logistics, I &T and Pricing to supply important information and reports or to create workable resolutions. This person should not only demonstrate analytic skills, but also have strong general problem-solving skills to deal with new challenges as they arise, excellent communication skills to impart critical information to a broad audience and enjoy both working in teams and be reliable and self-motivated on solo projects. Microsoft Office skills a must.