



Marisol International is a C-TPAT validated and Licensed U.S. Customs Broker authorized to operate in every U.S. Port of Entry. We achieve results through our role as an internationally recognized and C-TPAT validated NVOCC (Non-Vessel Operating Common Carrier) and IATA air carrier. We provide a full range of Customhouse and freight-forwarding services along with discerning attention to U.S. Customs (CBP) and other government agency compliance demands. Marisol International is a global supply chain management and Customs brokerage solution. We have become an industry leader by exceptional customer service and employing the best and the brightest in our industry.

SW Regional Sales Representative

Primary Responsibilities:

Exceed sales expectations of designated territory by promoting and developing business relationships with new and existing clients through professional sales techniques resulting in revenue generation. Accomplish sales goals using current industry information and technology to develop and maintain relationships with key clients, potential clients and preserving current business. Create solutions with appropriate services that meets business goals and client requirements. Maintain up-to-date understanding of industry trends, activities and government regulations that effect target markets.

Research Customer needs and sales in effective manner by:

- Providing accurate and timely information to clients and management
- Continual follow up with new and existing clients
- Monitor and evaluate competitor activity
- Negotiate and finalize deals

Develop and deliver sales presentations and finalize sales in a professional and effective manner by preparing monthly sales reports, assisting account managers with pricing strategies, participate in weekly sales conference call and sales meetings, make regular sales calls, keeping abreast of competition, competitive issues and products. Perform other duties as assigned.

Qualifications:

Must reside in the Dallas/Fort Worth area. Minimum 2 years experience in sales. Transportation or logistics experience helpful. Bachelor degree in marketing or business preferred. Must possess strong organizational skills; excellent verbal and written communication skills; demonstrated ability to meet deadlines and problem solve. Position will report to the president of the company. Position is full time. Marisol International is an Equal Opportunity Employer.

Marisol International is a participant in the CTPAT program and, as such, requires safety and security to be a responsibility of all personnel. Each individual will be provided training and is responsible to report any threats or anomalies to management or security immediately.

Interested candidates should send resumes to George Winters III via email at George.winters@marisolintl.com or fax to 816-505-9397. Resumes will be accepted through May 28, 2010.